

Message Text

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60

ACTION EUR-12

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FM AMEMBASSY MOSCOW
TO USDOC WASHDC
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UNCLAS MOSCOW 3324

USDOC FOR BEWT/TPD

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: BDO'S AT SOVIET TRADE FAIRS

REF: MOSCOW 2990

1. DURING MEETING MARCH 2, SOLOMATIN OF CHAMBER OF COMMERCE AND INDUSTRY GAVE COMMITTEE LIST OF U.S. FIRMS INVITED TO "KOMBLIKORMMASH" EXHIBITION, WHICH WILL BE HELD IN MINSK MAY 27-JUNE 6, 1976. IN EVALUATING UTILITY OF PROPOSED BDO AT "KOMBIKORMMASH" EXHIBITION, USDOC/BEWT/TPA MIGHT WISH TO CONTACT THESE FIRMS TO DETERMINE WHETHER ANY PLAN TO PARTICIPATE. ACCORDING TO SOLOMATIN, NO RESPONSES, EITHER POSITIVE OR NEGATIVE, HAVE BEEN RECEIVED FROM INVITED FIRMS THUS FAR, AND COMMERCIAL OFFICE WOULD WELCOME ANY INFORMATION BEWT CAN OBTAIN REGARDING INTENTIONS OF FIRMS FOR TRANSMISSION TO CHAMBER.

2. LIST OF INVITED FIRMS AS FOLLOWS:

A) GLOBE SERVICES INTERNATIONAL, 175 WEST JACKSON, CHICAGO,
B) BORDEN CHEMICAL, 32 CENTER STREET, RANDOLPH
NEW YORK; C) HESSTON CORPORATION, HESSTON, KANSAS; D) PRATER
INDUSTRIES, 1515 SOUTH 55TH COURT, CHICAGO; E) CONTINENTAL
CAN 633 THIRD AVENUE, NEW YORK; F) FMC CORPORATION, 333 WEST
JULIAN, SAN JOSE, CALIFORNIA; G) NATIONAL STARCH AND
CHEMICAL, 750 THIRD AVENUE, NEW YORK; H) TOLEDO SCALES AND
SYSTEMS, 5225 TELEGRAPH ROAD, TOLEDO OHIO; I) SCHOLLE
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CONTAINER CORP, NORTH LAKE, ILLINOIS; J) SPROUT-WALDRON,

MUNCH, PENNSYLVANIA; K) CALIFORNIA PELLET, 1800 FOLSOM STREET,
SAN FRANCISCO; L) FLENDERSON MANUFACTURING CO., MANCHESTER, IOWA;
M) NEOTEC INSTRUMENTS, ROCKVILLE MD.

3. ALL OF ABOVE FIRMS HAVE BEEN SENT INFORMATION ON EXHIBITION.
CHAMBER HAS SALSO PREPARED SUPPLEMENTAL LIST OF FIRMS WHICH HAVE
NOT BEEN INVITED BUT WHICH SOVIET SPECIALISTS WOULD LIKE TO SEE
AT EXHIBITION. FIRMS ARE (NO ADDRESS AVAILABLE): LANGER TRANSPORT;
B) ANDERSON-IBEC; C) BLAW-KNOX FOOD AND CHEMICAL EQUIPMENT DIVISION;
D) DUPPS COMPANY; E) ROUSSEL CORP; F) NUTRITIONAL BIOCHEMICAL CORP;
G) WINTHROP LABORATORIES.

4. CHAMBER STILL HAS NO INFORMATION REGARDING PLANS OF
CERES CORPORATION.

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